



Nexus Life

Financial Services Guide

ABN 54 143 842 611 |

Version number: 24.01

PART TWO – ADVISER PROFILE

Authorised Representative No: 1001280

This adviser profile is Part Two of the Count Financial Limited (Count) Financial Services Guide (FSG) 26 Feb 2024 and should be read in conjunction with Part One of our FSG dated 1 January 2024. Together these documents form the complete FSG.

The individual listed in this FSG is authorised by Count to provide personal advice through Nexus Life Pty Ltd. CAR 365616.

Our contact details:

Address: Unit 6 134 Main Street, Osborne Park, WA 6017

Phone: 0439 767 667

Email: jane.pryor@nexuslife.com.au

Jane Pryor

Authorised Representative Number: 1001280

Jane is an Authorised Representative of Count and an employee of Nexus Life, and receives a salary only.

Jane has 23 years of experience in the provision of financial advice. Jane attained a Diploma of Financial Advice in 2001 from Kaplan Professional.

Financial services and product types

Jane is authorised to provide advice in the following areas:

- Deposit and payment products
- Government debentures, stocks and bonds
- Life products
- Managed investment schemes
- Retirement Savings Accounts
- Superannuation.

How to contact me: jane.pryor@nexuslife.com.au or 0439 767 667

Advice preparation and implementation fees

Prior to the provision of personal advice, we will agree upon a preferred payment option and disclose how our fee is calculated. Below is a summary of our available payment options that can be combined

to pay for our services. We will provide you with a quote for our services before we undertake any work on your behalf.

These fee options include:

***Service based charging**

- i) The fee for the preparation and implementation of our advice is calculated based upon a fixed price agreement. This fixed dollar amount will vary based upon the complexity of advice being provided and agreed upon prior to commencement. Our fee for this is \$0 to a maximum of \$10,000 (incl. GST)

If you decide not to implement our recommendations, the fee for the preparation of the Statement of Advice will be payable in full.

Ongoing & Fixed Term service fees

Our ongoing and fixed term advice fees vary depending on scope and complexity and range from \$0 to \$7,000 (incl. GST) unless otherwise agreed. The exact cost of the ongoing/fixed term review service will depend on the review offering we recommend and this will be disclosed within the Ongoing or Fixed Term Service Agreement we provide to you.

Non-advised transaction fees

If we assist you on an execution only basis (ie where you have been offered and declined advice), a fee of up to \$3,500 will be applicable.

Referral arrangements

We have a referral arrangement in place with the providers detailed below. If you use the services of these providers we will receive the corresponding fee disclosed in the below table for the referral of your business. This will be paid for by the relevant provider and is not an additional cost to you. Where fees are paid to our referrers no benefit is passed on to your Adviser.

We have referral arrangements in place with

Westcover Insurance Solutions Pty Ltd,

Pelican Risk Services Pty Ltd, and

Chaharlia Pty Ltd whereby we pay the 22% of the initial

commissions we receive in relation to the advice provided to you

I may refer you to a third party for advice or services. Should this occur, you are not obliged to consult the professional person I have suggested. If you wish to consult a non-referral partner, I can provide additional options.

Other third-party payments we may receive

We may also receive the following fees, which are not payable by you.

Stamping Fees

Where we facilitate Share Placements and Initial Public Offers in relation to ASX-listed Direct Equities (i.e. Shares - this excludes Listed Investment Companies and Trusts), we may receive up to 1.5% of the transaction value as "stamping fees".

Insurance Commissions

Where we facilitate the acquisition, or modification of a Life Insurance product, we may receive commissions as described in Part 1 of this FSG.

Where we provide advice in relation to the above transactions and charge an advice fee, we may choose to rebate part or all of the third-party payment, to you.
